



We are pleased to announce an exciting partnership with Leading Edge
Only to help our tenants connect to corporations seeking innovations,
technologies, expertise or services.

Who is LEO?

Leading Edge Only (LEO) is the world's largest Global Innovation Platform, operating in over 120 countries.

LEO connect innovative fast-growth start-ups, scale-ups, Universities, and other organisations and experts to corporations seeking the latest innovative technologies, products, services or expertise.

This is a free service we are providing to our tenants seeking to get their solutions and expertise infront of major corporations. There are no fees or commissions - you pay nothing!



What does LEO do?

LEO connects major corporations such as IBM, Fujitsu & Walgreens Boots Alliance with creative innovators who solve their problem statements. They are known as the top match makers in the innovation industry!

How do you benefit?

1. Global Promotion of You and Your Solutions - Add your innovations or expertise on the LEO platform and immediately your solutions or expertise will be promoted to potential clients worldwide. LEO has also created a dedicated ecosystem for our tenants!

2. **Automatic Notifications of Opportunities** - You will then be automatically sent Innovation Challenges from some of the world's largest corporations.

3. Connect to Corporates - If you have a relevant solution or expertise you can respond to the Challenges and get your innovation / expertise in front of those looking for a solution. If you have what they are seeking, they will contact you directly. It's that simple!

4. It's Completely Free - This is a free service to our tenants — no hidden charges, fees or commissions.



How to get started

Head on over to our <u>Network</u> on LEO, click 'Apply' once registered, start adding your solution or expertise and then browse through the current Innovation Challenges and apply.

We are extremely happy to be working with Leading Edge Only, but if something is unclear or you just wish to chat to one of our colleagues at LEO please contact Georgewalker@leadingedgeonly.com and he will be happy to help with any queries!